1	IN THE UNITED STATES DISTRICT COURT FOR THE EASTERN DISTRICT OF TEXAS
2	SHERMAN DIVISION
3	THE STATE OF TEXAS, et al, §
4	§
5	Plaintiff, § S Case No.: vs. \$ 4:20-cv-00957-SDJ
6	§
7	GOOGLE, LLC, § §
8	Defendant. §
9	PRELIMINARY SCHEDULING CONFERENCE
10	TRANSCRIPT OF PROCEEDINGS BEFORE THE HONORABLE SEAN D. JORDAN UNITED STATES DISTRICT JUDGE
11	
12	Thursday, February 4, 2021; 10:16 a.m. Plano, Texas
13	APPEARANCES OF COUNSEL:
14	(Continued on page 2.)
15	FOR THE PLAINTIFF THE STATE OF TEXAS:
16	W. Mark Lanier THE LANIER LAW FIRM
17	6810 FM 1960 West
18	P. O. Box 691448 Houston, Texas 77269-1448
19	Zeke DeRose, III
20	Alex J. Brown THE LANIER LAW FIRM, PC - Houston
21	10940 W. Sam Houston Parkway, N., Suite 100 Houston, Texas 77064
22	****************
23	GAYLE WEAR, RPR, CRR Federal Official Court Reporter
24	7940 Preston Road
25	Plano, Texas 75024 214.872.4867

```
1
     FOR THE PLAINTIFF
     THE STATE OF TEXAS:
2
      (Continued from page 1.)
3
           Ashley C. Keller
           KELLER LENKNER LLC
           150 N. Riverside Plaza, Suite 4270
4
           Chicago, Illinois 60606
 5
           Shawn Cowles
 6
           OFFICE OF THE ATTORNEY GENERAL OF TEXAS - 214
           214 W. 14th Street
7
           Austin, Texas 78701
8
     FOR THE DEFENDANT:
9
           R. Paul Yetter
           YETTER COLEMAN, LLP - Houston
           909 Fannin, Suite 3600
10
           Houston, Texas 77010
11
           Eric Mahr
12
           FRESHFIELDS BRUCKHAUS DERINGER US LLP
           700 13th Street NW
13
           Washington, DC 20005
14
     ALSO PRESENT:
15
           Grant Dorfman, Deputy First Assistant Attorney General
16
           ATTORNEY GENERAL KEN PAXTON
           P. O. Box 12548
17
           Austin, Texas 78711
18
           Roger P. Alford
           UNIVERSITY OF NOTRE DAME
19
           3119 Eck Hall of Law
           Notre Dame, Indiana 46556 USA
20
21
22
23
24
25
```

```
FOR THE PLAINTIFF
1
     STATE OF TEXAS
2
     VIA VIDEO CONFERENCE:
 3
           Warren D. Postman
           KELLER LENKNER LLC
 4
           1300 I Street, N.W., Suite 400E
           Washington, DC 20005
 5
           David Matthew Ashton
           TEXAS ATTORNEY GENERAL
 6
           P. O. Box 12548
7
           Austin, Texas 78711
           Nicholas G. Grimmer
8
           Kim Van Winkle
 9
           TEXAS ATTORNEY GENERAL
           300 W. 15th Street
           Austin, Texas 78701
10
11
12
     FOR THE PLAINTIFF STATES
     VIA VIDEO CONFERENCE:
13
      (Continued on page 4.)
14
     FOR THE STATE OF IDAHO:
15
           Brett DeLange
           OFFICE OF THE IDAHO ATTORNEY GENERAL
           945 W. Jefferson Street, Second Floor
16
           P. O. Box 83720
17
           Boise, Idaho 83720
18
     FOR THE STATE OF INDIANA:
19
           Matthew Michaloski
           OFFICE OF THE INDIANA ATTORNEY GENERAL
20
           302 W. Washington Street
           IGCS 5th Floor
21
           Indianapolis, Indiana 46234
22
     FOR THE STATE OF KENTUCKY:
23
           John Christian Lewis
           KENTUCKY OFFICE OF THE ATTORNEY GENERAL
24
           1024 Capital Center Drive, Suite 200
           Frankfort, Kentucky 40601
25
```

```
1
     FOR THE PLAINTIFF STATES
     VIA VIDEO CONFERENCE:
2
      (Continued from page 3.)
3
     FOR THE STATE OF MISSISSIPPI:
           Hart Martin
4
           MISSISSIPPI ATTORNEY GENERAL'S OFFICE
 5
           P. O. Box 220
           Jackson, Mississippi 39205
 6
     FOR THE STATE OF MISSOURI:
7
           Kimberley Biagioli
           MISSOURI ATTORNEY GENERAL'S OFFICE
8
           615 E. 13th Street, Suite 401
9
           Kansas City, Missouri 64106
           Stephen M. Hoeplinger
10
           MISSOURI ATTORNEY GENERAL'S OFFICE
           P. O. Box 899
11
           Jefferson City, Missouri 65102
12
     FOR THE STATE OF NORTH DAKOTA:
13
           Elin S. Alm
14
           Parrell D. Grossman
           OFFICE OF THE ATTORNEY GENERAL OF NORTH DAKOTA
15
           1050 East Interstate Avenue, Suite 200
           Bismarck, North Dakota 58503
16
     FOR THE STATE OF SOUTH DAKOTA:
17
           Yvette K. Lafrentz
18
           OFFICE OF ATTORNEY GENERAL
           1302 E. Highway 14, Suite 1
19
           Pierre, South Dakota 57501
20
     FOR THE STATE OF UTAH:
21
           Tara W. Pincock
           UTAH OFFICE OF ATTORNEY GENERAL
           160 E. 300 S, 5th Floor
22
           Salt Lake City, Utah 84114
23
24
25
```

```
1
     FOR THE STATE OF ARKANSAS
     VIA TELECONFERENCE:
2
      (Continued from page 4.)
 3
           Johnathan R. Carter
           OFFICE OF THE ARKANSAS ATTORNEY GENERAL
 4
           323 Center Street, Suite 200
           Little Rock, Arkansas 72201
 5
 6
     FOR THE DEFENDANT
7
     VIA VIDEO CONFERENCE:
8
           Julie Elmer
           FRESHFIELDS BRUCKHAUS DERINGER US LLP
 9
           7700 13th Street NW
           Washington, DC 20005
10
           Bryce L. Callahan
           YETTER COLEMAN, LLP - HOUSTON
11
           909 Fannin, Suite 3600
12
           Houston, Texas 77010
13
           John D. Harkrider
           AXINN VELTROP & HARKRIDER, LLP - NY
14
           114 West 47th Street
           New York, New York 10036
15
16
     ALSO PRESENT
17
     VIA VIDEO CONFERENCE:
18
           Gabriella Gonzalez, TEXAS ATTORNEY GENERAL
           Ralph Molina, TEXAS ATTORNEY GENERAL
19
           Floyd Walker, TEXAS ATTORNEY GENERAL
           Margaret Sharp, TEXAS ATTORNEY GENERAL
20
           Paul Singer, TEXAS ATTORNEY GENERAL
           Nanette Dinunzio, TEXAS ATTORNEY GENERAL
           Charles Eldred, TEXAS ATTORNEY GENERAL
21
22
           Brooke Smith for GOOGLE
           KELLER LENKNER LLC
23
           1300 I Street, N.W., Suite 400E
           Washington, DC 20005
24
25
```

```
1
      ALSO PRESENT
      VIA TELECONFERENCE:
 2
           Brett Fulkerson, TEXAS ATTORNEY GENERAL
 3
           Brad Schuelke, TEXAS ATTORNEY GENERAL
 4
 5
 6
 7
 8
 9
10
11
12
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1 February 4, 2021 10:16 a.m. 2 ---000---3 PROCEEDINGS ---000---4 5 THE COURT: Good morning. Please be seated. 6 All right. We're here on cause number 4:20-cv-957, 7 State of Texas, et al versus Google, LLC. And I want to get a few quick housekeeping matters out before I even have 8 9 counsel do introductions. So as I think everybody in this room is probably 10 11 aware, we have a number of attorneys who are participating 12 via video conference in this preliminary scheduling conference. We also have some attorneys who are here, 13 obviously, in the courtroom. We also have a few attorneys I 14 think who are in by video -- I'm sorry, by audio conference 15 only. And also I wanted all of the attorneys to be aware 16 17 that we also have an audio-only feed that is available to the 18 public and the media for this hearing, and it is something 19 that we'll plan to do for future hearings, too. 20 So one of the things we'll need to be considering, not necessarily today, is how we handle issues of 21 22 confidentiality and issues that are otherwise under seal. 23 But I want everybody to be aware that we do have an 24 audio-feed only going to the public and the press today. 25 So we have, as you're also aware, a large number of

attorneys who, as I understand it, are on video conference and who may or may not want to say something. I will tell you that my preference is, number one, to have lead counsel as much as possible do all of the speaking, and lead counsel to go ahead and make the appearance introductions, as much as possible, for everyone on their side. I mean, to the extent that somebody needs to make an appearance separately, that's fine. But if lead counsel can just notify the Court of all the various attorneys who are appearing, I think we'll move a little more efficiently.

For all of the attorneys who are here by video conference or by audio conference, please do keep yourself on mute unless you do happen to be speaking.

And with that, I will go ahead and let counsel make their introductions. Let's -- we'll start with the State of Texas and their lead counsel to make introductions for Texas and all of the other sovereign States that are part of this case, and then we'll have Mr. Yetter make introductions for Google.

MR. LANIER: Thank you, Your Honor. May it please the Court. My name is Mark Lanier. I'm lead counsel for the State of Texas. Here at counsel table with me is Zeke DeRose from my firm; he may argue one thing or another today, with your permission, depending upon what you get into today, because we're not totally sure. Shawn Cowles with the State

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of Texas is here, is not going to be arguing. We've
got Roger Alford here as well, State of Texas; he will not be
arguing. Alex Brown from my firm will not be arguing. Grant
Dorfman, State of Texas, will not be arguing. Ashley Keller,
my co-lead counsel, will be arguing, with the Court's
permission, depending upon what we get into.
          And final housekeeping note, Your Honor. We do
understand that there are some states who are live on video
right now but are unable to speak because of a system glitch.
So with the Court's permission, what we're willing to do,
recognizing the public has access to it, is give out poor
Zeke's phone number so if any of the States have a question,
they can either text the question to Zeke, or if they want to
make an appearance and the Court deems it okay, we'll
MacGyver his phone to a microphone or something.
          THE COURT: Well, Mr. Lanier, I believe my
courtroom deputy is telling me that the glitch is fixed.
          Is that correct?
          THE COURTROOM DEPUTY: I'm being told by the IT
that it's fixed. We might want to try it out with one
participant, just to make sure they can un-mute themselves.
          THE COURT: Why don't we do that. Do you have
somebody, Mr. Lanier, who you know would like to introduce
themselves?
          MR. LANIER: Warren Postman is Mr. Keller's partner
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1 from Chicago. So he's right there on the screen. We can see 2 him easy. If he could un-mute and see if we hear him. 3 THE COURT: Go ahead, Mr. Postman. (No audio from video conference.) 4 5 THE COURT: Well, I see him speaking. I don't hear 6 anything. Do you have -- I'm assuming he's attempted to 7 un-mute himself. So why don't we do this, then. Whether the glitch 8 9 is fixed or not, to be perfectly candid, I think it's going to make us move more efficiently if people are sending their 10 11 questions to Mr. DeRose anyway. So, Mr. Lanier, if you want 12 to go ahead and disclose that number. MR. LANIER: I will, Your Honor, with some mixed 13 14 joy. 15 THE COURT: It's not my phone. MR. LANIER: Exactly. And he does DUI bails in the 16 middle of the night, if anybody has any trouble. 17 18 Thank you, Your Honor. 19 THE COURT: All right. And I have a list of, you 20 know -- so the Court is aware, just so you know, I have a 21 list of all of the various attorneys. I mean, I see people 22 on the screen as well, but just -- but I can only see a 23 certain number of people on the screen, and you can only see 24 a certain number. There are a number of people who are also by video conference; we just don't see them. 25

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                I have a list and so I'm aware, I can tell you, of
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     each person that is here by conference for all the States,
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     Mr. Lanier. So I don't know that you want or need to go
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     through the list of them. You can if you'd like.
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                MR. LANIER: Your Honor, I think if you've got it
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     all under control, it's whatever -- you're the Judge.
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     just here. So I think we're great like this.
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                THE COURT: All right. Well, I appreciate it. And
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     I appreciate the fact that the States have all got somebody
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     on the line who is present for them, and I'm aware of who
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     they are.
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                So, Mr. Yetter, would you like to introduce counsel
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     for Google.
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                MR. YETTER: Yes. I would be happy to, Your Honor.
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     May it please the Court. Paul Yetter from Yetter Coleman for
     the defendant, Google; and my cocounsel, Eric Mahr, from
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17
     Freshfields, also for the defendant. Thank you, Your Honor.
                THE COURT: All right. Thank you, Mr. Yetter.
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     know you have some cocounsel who are online by video, but
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     again I'm aware of who they are.
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                MR. YETTER: Yes, they are. Thank you, Your Honor.
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                THE COURT: All right. So we're here, as I
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     mentioned earlier, for just a preliminary scheduling
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     conference. This was something that the plaintiffs had
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     requested. And as you saw from the Court's order of
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January 22, I thought it made sense to have a preliminary scheduling conference at this time, even though Google's deadline to answer or otherwise respond does not come until later this month.

I have a few topics that I'd like to go through.

I'm going to tell you what they are. I want to talk briefly about where we are on timeline and pending motions, that's topic one for me.

Topic two for me is just going to be sort of a status update on how you're doing on a protective order, a proposed protective order.

And then topic three for me is just going to be to address what I'm perceiving might be an issue in terms of how the parties are conferencing in this case, meaning for certificates of conference. And this mainly just has to do with making sure that we iron out how that's being done, understanding that Texas is -- has been acting as the lead state in this, and just to make sure that we're on the same page.

Before we get into the timeline issues, typically I would give the parties in any case an opportunity, if they would like, to talk about the case a little bit. I recognize that in this case that is a -- that would be a fraught endeavor because I have read more than once the 116-page-plus complaint, and I have also reviewed the 1404(a) motion and

the response that was recently filed. So I will tell you that since I'm your audience today, I am familiar with the case at least as developed to date.

So I don't want you to feel like -- and we're going to have more conferences. I don't want you to feel like you need to have a ten minute or -- you would probably feel like you need a lot more time than that to talk about the case.

But if there is anything in particular that you would like to state about the case at this time before we get into the timeline, I'm happy to have you do that.

And again we can start with Mr. Lanier for plaintiffs.

MR. LANIER: Your Honor, recognizing what you already know, the only thing I can think to add that might be relevant, as we get into timeline, is the fact that the State of Texas has already been investigating this matter since September of 2019, and that there has been a large multi-state investigation associated with that. Other than that, you've got everything.

THE COURT: And I figured that topic will come up as part of what we talk about a little bit with regard to timeline and order governing proceedings.

Mr. Yetter.

MR. YETTER: Your Honor, you're exactly right.

Counsel was correct that the State has been investigating

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     this for -- at least the State of Texas has been
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     investigating this for 18 months. There is still other -- an
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     ongoing investigation --
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                THE COURTROOM DEPUTY: Can you turn on your
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     microphone?
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                MR. YETTER: This is a new microphone for me, Your
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     Honor.
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                THE COURT: When the green light is on, you are
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     good to go.
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                MR. YETTER: Here we go.
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                THE COURT: Yes.
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                MR. YETTER: And, Your Honor, and this will come up
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     in the timing. We are at -- Google is at -- the State has
     had a big head start and that's -- this will factor into the
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     timing of the case.
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                THE COURT: All right. Thank you, Mr. Yetter.
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                MR. YETTER: Thank you.
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                           So let's go ahead and dive into talking
                THE COURT:
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     a little bit about the timeline. So I'm going to tell you
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     where I see the case is at, at this moment. We obviously,
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     you know, had a complaint filed initially, it was a redacted
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     complaint. After the Court's order of January 22, an
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     unredacted complaint was submitted and was filed in this
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     case, and was eventually served on Google.
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                As I noted in that January 22 order, I know Google
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had had the redacted complaint for about approximately a month, and Google's answer is now due later this month.

My current plan is that after Google answers or otherwise responds in the case, the Court will issue our order governing proceedings and we will set a case management conference. You know, I will tell you that when we issue that, I think the parties may have adjustments that the Court would like to make on that schedule, both substantively in terms of issues relating to discovery, protective order, et cetera, and in terms of timelines.

So I won't go into the timelines today, but just to say that I think the timelines in the Court's normal order governing proceedings may not work well for this case. But I will tell you the plan would be probably to get it out and, you know, we can amend it as needed. And if we even need to have a conference about that, we can do that, to figure out what works best leading up to the case management conference.

Number two, I understand that we have Google's 1404(a) motion pending which I referenced before. The States have just responded. I have no doubt that Google will be filing a reply. We may see a sur-reply. I wanted to note two things about that motion. The first is my general policy is, on motions, that we -- if I feel like I need oral argument, I'll let the parties know and we'll have an oral argument; otherwise, and I think particularly for this case,

if there is a request by either side for a hearing on a motion, we'll have a hearing. So I don't know if you're prepared to answer this at this moment, but I wanted to ask right now, is either side or both sides wanting a hearing on the 1404(a) motion?

MR. YETTER: Yes, Your Honor, we will want a hearing. And I think the timeline is Tuesday for our reply, Tuesday the 9th of February, and then the 16th is their sur-reply. So if the Court -- consistent with the Court's busy docket, if the Court has the end of February, early March, we would like a hearing.

THE COURT: Absolutely. So here is what I would recommend is that the parties get in touch with my judicial assistant, who I think you have been in contact with, Lori Munoz, and provide some dates in that time frame -- I think we're looking towards end of February, early March -- that would be available for you for a hearing.

And the second thing I'll note is that I don't have any plan to stay proceedings while the 1404(a) motion is pending. Instead, what I plan to do is to work on that motion efficiently and try and get it decided as quickly as we can.

So those were the issues, the only issues, I have with the 1404(a) motion at this time. And those at the moment are all my comments on our timeline, as we sit here

today. Is there anything else with regard to -- well, let me go ahead and step back for a second.

Because, Mr. Lanier, you raised a good point with regard to timeline and what that looks like in terms of discovery issues potentially, is what I think you're referencing, because we have investigations by Texas at least and potentially other states. I will tell you that I think that may well play into our analysis of the timeline when we're looking at the order governing proceedings and how we go from there in terms of the discovery timeline in this case.

And I think that would be expanded on both sides because, as Mr. Yetter has pointed out, that may, you know, mean the State has a lot of information. I understand the State would say a lot of that, you know, this information came from Google. Both sides will be able to make their arguments on that, and we'll look at it at that time.

So the second item -- well, let me say is there anything else on the timeline that either party thinks we need to visit at this time?

MR. LANIER: Not from plaintiff, Your Honor.

THE COURT: All right.

MR. YETTER: Your Honor, I will say perhaps it might help the Court if we -- we have started to talk about the timing, and one of the first issues that came up is

discovery. And I think, from our standpoint, we do feel like we're at a bit of a disadvantage. The State has -- as the States' response on the transfer motion says, apparently they've talked to 64 third parties and they've gotten millions of documents -- pages of documents. Some are, at least, of those we have not seen and we would need to see, and we have not talked to any of those third parties.

But it may help the Court to give some input before the Court sets that initial -- your initial -- sends out your initial order after we answer or respond on the 22nd of February, to get the parties -- to get -- for the parties to talk about what discovery they anticipate. We've talked a little bit preliminarily, and the State or the plaintiffs have indicated to us that they're going to have limited discovery. But the first discovery request -- and I don't mean to go on too much about this, Your Honor -- is extremely extensive that they have mentioned to us.

So it might make some sense for the parties to continue to talk, and give you some sense of what discovery to anticipate. From our perspective, Google, we have a lot of catching up to do. And it sounds like the State is going to be doing some fairly extensive discovery as well. So that might be something that you, the Court, would want to factor into that, your initial order on the scheduling.

THE COURT: All right. Thank you, Mr. Yetter.

Mr. Lanier, do you have a comment?

MR. LANIER: Please, Your Honor. I will represent to the Court on the record that we will move with all expediency to produce anything we need to produce, to get Google up to speed with documents that we may have gotten.

What we've done as far as third-party investigation, I'm sure Google has -- Google's been aware we've been doing this for 18 months as well. And I'm sure they've done their own investigation. That's not necessarily all discoverable information. But I'd just represent to the Court that we'll move with all expediency, and you can hold me to it at every hearing from here on out. We will give them everything we can as quickly as possible.

THE COURT: Well, I understand.

And, Mr. Yetter, to your point, what the Court may do, after Google's gone ahead and responded or answered, is we may send out something to get a joint report from the parties in advance of the issuance of the OGP. So the point is well taken, and the Court may go ahead and do that, we'll do it on efficient timeline.

And I would ask that the parties, as you've noted, Mr. Yetter, continue those conversations. So, in other words, looking forward, expect something like that to come from the Court. And then I'm not going to give you a long fuse to get it back to the Court because I do want to keep

this case moving.

MR. YETTER: Thank you, Your Honor. I think that sounds like a very wise idea.

THE COURT: All right. So let me move to the protective order. You know, the -- I noted in the order that was issued on January 22 that I was hopeful that you all could confer and put together a proposed protective order as soon as you could, understanding that that may not be the easiest document to put together.

I did also want to highlight for the parties -- I did in the order and I wanted to highlight again today -- are the general order that we have in the district, 21-02 that was entered last month, and that is a direct result of, unfortunately, the SolarWinds hack and issues arising from that. I'm sure the parties have had a chance to look at that general order. And I would note that if you have reviewed that general order, then you will see that there is certainly the possibility that there may be materials in this case that might be subject to that order.

But I would also note for the parties that the language in that order that says presumptively our sealing -- our sealing process here is presumed to be adequate. But if the parties think otherwise as to particular materials, I wanted to highlight that because it's a rather involved process. And I will tell you that, as you would expect, it's

1 a new process for the Court. So please be cognizant of that 2 when you're putting together the protective order. And I 3 wanted to see if I could get an update from counsel as to how 4 you're doing on that. 5 MR. LANIER: With the Court's permission, 6 Mr. DeRose would address the protective order; though, I'm 7 glad to do it if the Court would prefer lead counsel to do 8 it. 9 THE COURT: No. That's fine. 10 Mr. DeRose? 11 MR. DEROSE: Thank you, Your Honor. I'm not --12 there we go. I got it working. 13 Your Honor, we have been working with opposing 14 counsel on a protective order for the past week or so. We 15 have essentially accepted all of the terms of the protective order that Google has entered into with the DOJ and other 16 17 states in the DOJ Search case. Google has added a couple of 18 new additions that they would like to have involved, have 19 included, in this case. 20 We are very much aware of the general order from 21 the Eastern District. And even recently this week, the DOJ 22 acknowledged that they, too, were the victim of the 23 SolarWinds hack at the end of last year. So our hope is to 24 have I think a conference, and maybe even tomorrow or at our

earliest on Monday, with Google on that.

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There are a couple of issues that they wanted added. But we have amazing outside counsel, and so I'm sure we'll reach a reasonable decision, or at least mitigate it, so that we're very narrow on what we bring before Your Honor to safeguard the confidentiality of our consulting experts and trial consultants, but also put in a mechanism to safeguard Google's and third parties' confidential information, and then a remedy for redress if need be. But I'm optimistic, Your Honor.

THE COURT: All right. Thank you, Mr. DeRose.
Mr. Yetter?

MR. YETTER: Just briefly, Your Honor. What counsel said was exactly right. We're much farther than you might have expected, Your Honor, because protective orders can last -- you know, negotiations can go on forever. But the negotiations were done in the Search case in DC between Google and the DOJ and Texas which is in that case as well. It was protracted. They got it all worked out.

And we have -- both sides have agreed that those basic terms make sense here with two exceptions. The Court -- the new Eastern District rules about highly sensitive information is something that, to be very frank, I haven't fully digested and I don't think, at least in our discussions, we were not clear quite how to deal with those. So for the moment, I think we set those aside and we -- but

we need to focus on that and we can do that relatively quickly.

There were -- secondly, there were some additions that we proposed to the existing protective order for some very specific reasons. And as the Court may or may not know, right after this case in Texas was filed, a portion of the unredacted complaint was provided to the New York Times and to the Wall Street Journal. We have no idea -- we, Google, have no idea how that happened. And because it was a draft Texas -- unredacted draft Texas complaint, we never had access to that, so it had to come from someone that Texas provided access to.

We immediately raised it with the State, with counsel, and we asked for their assistance in investigating it. I won't get into all the back and forth, Your Honor, but we got some cooperation, but we didn't get entirely the cooperation that we have expected, and we're still following up on that.

It's obviously a very important point here, where we're in a case with government regulators, information is provided confidentially and voluntarily, it needs to stay that way and the State acknowledges that. And counsel was very forthright, and they've even told this Court that that redacted information is confidential; it should stay confidential and it shouldn't be disclosed to the media or to

others.

Obviously, someone chose to violate the protective order and the confidentiality agreements that were part of the investigation. And we are very much trying to figure out what happened so that we can prevent it in the future, so that we can go forward.

So we ask for two things, and we don't -- and we are going to discuss these, and I hope we can come to agreement -- to an agreement on this, and it's essentially this. In the event of a breach, full cooperation and transparency by either side, wherever the breach was, so that we can address it, remedy it, and prevent it in the future more quickly.

Second, more disclosure so that such that both sides have already agreed that whoever gets access to confidential information has to sign a commitment to the protective order, essentially saying I know what the protective order requirements are and I will abide by them, and I am personally obligated to do that -- both sides have followed that practice, presumably -- and have those certificates, certifications, for people that get it.

What we are proposing is essentially what the Western District of Texas template protective order requires, which is when you give it to an outside consultant, you provide the name of that consultant to the other side before

you provide confidential information.

So our thinking, Your Honor, is, one, it's not that unusual to do that. But, two, if outside consultants and agents and independent contractors recognize that they — that both — all parties know that they're getting confidential information, it will have a prophylactic effect, so if anyone's tempted to be — you know, to potentially violate the protective order, they won't do it; and second, as part of that fuller disclosure, whether any of those third-party agents, independent contractors, consultants are — have any ongoing ties to Google competitors or complainants. The reason why we think that's significant, as in a patent case, that heightens the risk that there might be disclosures. We would obviously work with the State on what that list would be.

But those are the two things we're asking about.

We haven't -- in all fairness, we just got that to them.

They're thinking it through, and we will discuss it. And if we have disagreements, of course, we'll -- that we can't resolve, we'll bring it to the Court.

THE COURT: All right. Thank you, Mr. Yetter.

Mr. Lanier?

MR. LANIER: Yes, Your Honor. I'll represent to the Court right now, just so you've got it in your brain, that we will have a disagreement over disclosing the identity

of consulting experts and things that, under the rules, we're not allowed to disclose -- we're not required to disclose, by our understanding.

We certainly will have no qualm to anyone signing the confidentiality arrangement, and it will include redress, and it will include the Court's ability to come down as a hammer, which is stronger than anything anybody else has got. We've got no problem with that, and we'll have our consulting experts sign those things and we'll keep them.

The issue we're going to have is disclosing this to the other side. We've got a situation where the defendant in this case may have more data than any other entity in the entire Planet Earth. And so we live in a world where we're very concerned that nobody uses a Gmail account, nobody uses anything that goes through all of the Google filters and all of the Google accounts.

And we're trying to build within ourselves a confidentiality that will meet the needs of the case and will serve this Court but, by the same token, will not feed the information giant in a way that allows them to data mine all of our consulting experts' emails that have -- they've got a right to it, that's never been a Gmail account, that allows them to do a lot of things like that.

It's a touchy situation because of who the parties are and where we are. And so we will refine that down and

put any disagreements in front of the Court. We're trying to work cooperatively. We think it's critical to get the protective order done.

And we've tried really hard to figure out where the leak came from. We don't know. I'll represent that I personally talked to a number of our people, and we've had everybody sweep. It's not from us. I can represent that to the Court, based upon diligent investigation, not obviously personal knowledge, but I do not believe it's us.

And we will ascribe to any kind of hammer the Court wants. You've got more authority -- I mean, you can shut down the electricity for this whole region, if you choose. I don't know how long it would last. But I mean, we know the authority you've got, and we are quick to say bring the hammer down if we violate that. But disclosing experts -- or consultants is something that we're loathe to do absent the Court telling us we have to.

MR. YETTER: Your Honor, just briefly, two points. The reason we're asking and the reason why we didn't ask in the Search case is because we've had a disclosure here and it obviously came from that side. And we have nothing we can do about it if we don't know who they disclosed their draft complaint to. And we asked counsel, and they simply said we're not telling you. And they do know. And we have no way, other than to simply accept what they're saying, which

is trust us, it wasn't us. And we can't let this happen again, and that's why we're trying to get to the bottom of it. And we think that will have a prophylactic effect.

Second, this is not unusual. The Western District, essentially, in its protective order for everybody to use, has this very provision. This issue about data mining, I have no idea where that's come from, that has nothing to do with this case. I don't know why that would be suggested.

But there's been one disclosure. It came, unfortunately, from the plaintiffs' side. And we need to have something -- put into place something that will prevent it in the future, so that we can go forward and know that information that's confidential, whether it's third party or internal Google information, will be kept pursuant to the Court's orders, and the Court's orders will be respected.

If the Court doesn't know who breaches it, there's nothing the Court can do either. So that's kind of our position. And we won't -- we don't mean to hash this out in front of the Court, but we will talk with counsel and see if we can get something worked out.

THE COURT: All right. Well, I appreciate the comments from counsel on both sides. You know, my hope would be that you can work together and maybe find some sort of middle ground, and you may not be able to, on this issue. And if not, you can certainly bring it to the Court's

attention and we'll resolve it.

You know, the only two points I think it's worthwhile for me to make at this point are, number one, I do think the protective order needs to be robust and arguably quite robust here, given the sensitivity of the information involved. And as Mr. Yetter's pointed out, I was aware of that unfortunate leak, and so I think that maybe underscores the point just how robust the protections will need to be, number one.

The second point I would like to make is just in terms of timing, and this will probably be obvious to counsel for both sides as well, which is that ideally we would want to have something in place before the Court's order governing proceedings itself is going out, for the obvious reason that following that order there is a, you know, a period of I think fairly intense disclosures, you want to call it, discovery. And so looking at this timeline, I think we want to try and mark that on the calendar as the time frame that we're going to need that protective order in place.

Anything else on the protective order counsel need to bring to the Court's attention right now?

MR. LANIER: Not from plaintiff.

MR. YETTER: No, Your Honor.

THE COURT: All right. So the last topic that I had just has to do with conferencing. And by that I mean, I

have already seen some back and forth on certain issues, even at this early stage of the case, that has to do with agreements or perceived agreements between parties and who, you know, who may be bound by them. And that's understandable in a case particularly where we have ten states on one side of the V here, and we have Texas acting as lead -- you know, acting as lead counsel, but we have nine other, again, sovereign states involved in this.

So something that I wanted to hear from both of you on briefly is just, number one, to help me understand where you both see that right now. And what I mean by that is my understanding is as a general matter, the State of Texas is acting as lead counsel and as a general matter, at least as to certain items, the State of Texas can speak for other states. But this is where I'm not sure how far that goes.

I would say that for things like any kind of a major motion, like a 1404(a) motion, I would expect that one way or the other, with regard to conferencing requirements, you would need signoff from all, all of the States.

Obviously, in a case like this, there's going to be a whole series of issues -- we've talked about some of them today, things like protective orders and discovery issues -- that you all will be working together. And so I want to have a better understanding right now from both the States' perspective, and then we can have comments from Google, on

how that's been working and/or not working.

MR. LANIER: All right, Your Honor. Speaking, Mark Lanier, on behalf of the plaintiff, plaintiff State of Texas, I've been in communication with several attorneys general of several of the other States that have joined. We're trying to work through whether or not there is a direct representation we might be able to get them as the legal team in this case, or whether or not they're going to exist on their own within the litigation. Obviously, to the extent we represent them as counsel, we will do the necessary work before anything we file, to make sure all of our clients are apprised and signing off on it, and we'll be able to represent them fully under a power of attorney.

For those states that choose to go it alone, the best resource that we've got is the responsibility under the rules to conference and urge them not to swim against the tide, not to buck what's going down, but to join in efforts to minimize the inefficiency to Your Honor. You're not going to want 12 briefs that say the same thing where you've got to winnow through them to figure out if there are discerning argument on footnote 3 of page 19 of XYZ State.

So it is our pledge to you that we will work hard to integrate those filings so that you only see one filing for plaintiff. If there's something unusual, if -- then we'll try to do it in a way that highlights what's unusual,

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     so if you get a multiplicative filing, you know what's what.
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                THE COURT: That's helpful, Mr. Lanier. Before I
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     hear from Mr. Yetter, I think that, you know, because this
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     obviously is an issue mostly on the plaintiffs' side, I do
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     think it will be helpful for lead counsel for Texas to work
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     with the other states and develop the best solutions that
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     there are for how this is going to proceed. And to the
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     extent that there are states that want to simply proceed as
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     independent plaintiffs and have their own counsel speaking,
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     then, you know, the Court can work with that. But for the
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     purposes of agreements, and particularly I know for, I'm
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     sure, for the defendant, whatever you can do to make it quite
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     clear, you know, when Texas -- when and how the State of
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     Texas speaks for the other states and when and how it
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     doesn't.
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                MR. LANIER: Excellent, Your Honor. And I'll
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     pledge myself, as lead counsel, to doing that personally and
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     making sure the defendants, when they check with us, don't
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     have the necessary obligation to check with every state.
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     We'll try to do that background work to make sure that
     everything is conferenced properly for the Court.
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                           Right. And I understand the
                THE COURT:
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     difficulties. I have some experience with that.
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                Mr. Yetter, do you have --
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                MR. YETTER: Yes, just --
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THE COURT: -- comments from Google?

MR. YETTER: Just briefly. You know, Your Honor touched on something that counsel and I have talked about. And from our perspective, it is -- it's both time consuming and frustrating not to know who we're talking to. And our communications so far have been -- obviously, very excellent counsel on the other side -- have been cordial, and we have had our disagreements, but we have been making good progress.

Where we find that we're not talking to the whole group is when we have a disagreement about something, and then we hear that, well, you haven't even talked to the other states yet; and on other things, the Texas counsel is speaking for them all.

One thought I had, and we will work with the States, and we hope that they can coalesce and have a single voice that otherwise it's going to even further delay the case and make it more cumbersome. But one thought I had, and I will raise it with the other side, is maybe we come up with some email that includes all of the other States' lawyers that want to be included and in our communications, we just make sure they get copied. And unless anybody says something different from the other States, we're just going to assume that everybody's okay with the agreements that we reach with the State of Texas.

Now, that may not be workable. But what we're

looking for is something efficient so that we can deal with the ten states in a professional, efficient, expedited way, without having later disagreements, well, you didn't ask me specifically, or that, and which we would like to avoid. So we'll do whatever the States think best, but we would love for them to have a single voice in most -- most or all discussions with us.

THE COURT: All right. Mr. Lanier?

MR. LANIER: Please, Your Honor. I don't have experience in front of you, and Mr. Yetter and I have known each other professionally some, but not a lot of experience. I'm not one who is going to fight this kind of stuff in the sense of being obstreperous or using a State to leverage or something like that.

I'll represent to you that in my mind what you've done by saying lead counsel for Texas is responsible to ABC, as you've said earlier, is akin to a liaison counsel role in an MDL or something, where you basically said, Lanier, you better get all of those people in line and you better make it clear if there is an issue, because Yetter ought to be able to deal with you and let you take it from there. And I'll pledge to the Court to do that because I think it will be expedient, I think it will be fast. I'll work with Mr. Yetter to figure out the formula of where I'm allowed to speak for others and where I'm not, and we'll make it real

clear where you never have to get involved at all.

MR. YETTER: Your Honor, that sounds like a good plan.

THE COURT: All right. I appreciate the comments from both counsel. And as I mentioned before, I understand that this is, you know, it just can be difficult when you have a number of states and it's -- you know, ten states is not a particularly small number. I'm not going to give you detail thoughts on this because I think you're already on top of it, but I think the development of protocols -- this is simply with regard to, you know, where you're going to need to reach agreements, so protocols that both sides can understand about -- here's how you know we have signoff from all of the plaintiffs, this is the way you're going to know every plaintiff has signed off on this.

Of course, this is short of -- as you mentioned,
Mr. Lanier, there is the situation where you have otherwise
it is clear that some or all of the States have just been
able to turn this over to allow Texas to, basically, you
know, represent them, in effect, as lead -- you know, lead
counsel type of role. But short of that, and I understand it
may not be possible, I do think it's going to be important to
have those kinds of protocols so that the defendant knows,
unequivocally knows, when they're agreeing with just Texas or
Texas and five States, and when they're agreeing with all

1 States. 2 And I'm going to be sympathetic to the concerns the 3 defendant has where there is a lack of clarity, because as 4 hard as it may be on the plaintiffs' side -- and I recognize 5 it may not be easy to bring all the States together -- I do 6 think it's going to just be on the States and probably, as 7 I've mentioned, mostly Texas as lead State, to try to make 8 sure that happens. 9 MR. LANIER: Yes, sir. THE COURT: All right. That was the issue of 10 11 conferencing was really the last topic that I wanted to cover 12 today in terms of this preliminary conference. And so I will 13 open it up for counsel if there's any other issues that you 14 think we need to discuss at this conference. 15 Mr. Lanier. MR. LANIER: None for plaintiff, Your Honor. 16 17 MR. YETTER: None for the defendant, Your Honor. 18 THE COURT: All right. Well, I want to thank you, 19 counsel. Your comments and thoughts have been very helpful, 20 and I've appreciated getting a chance to visit with you as we 21 get this case moving. 22 We will stand in recess. Thank you. 23 (Adjourned at 10:54 a.m.) 24

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CERTIFICATE OF OFFICIAL REPORTER I, Gayle Wear, Federal Official Court Reporter, in and for the United States District Court for the Eastern District of Texas, do hereby certify that pursuant to Section 753, Title 28 United States Code, that the foregoing is a true and correct transcript of the stenographically reported proceedings held in the above-entitled matter and that the transcript page format is in conformance with the regulations of the Judicial Conference of the United States. Dated 8th day of February 2021. /s/ Gayle Wear GAYLE WEAR, RPR, CRR FEDERAL OFFICIAL COURT REPORTER 2.4